



**FOR IMMEDIATE RELEASE**

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**Riverside Cuts Its Teeth In Orthodontic Market**

*Private Equity Firm Adds Provider of Orthodontic Equipment*

The Riverside Company has invested in the G&H Wire Company (G&H) of Franklin, Indiana. G&H manufactures and supplies orthodontic products for a worldwide customer base. Riverside deepened its extensive healthcare experience with this deal, completing its 48<sup>th</sup> healthcare transaction, but this is the firm's first foray into orthodontia.

G&H began as a producer of looped archwires, but has grown to manufacture an entire gamut of orthodontic force products, which include archwires, springs, and elastomers. The company also sells additional orthodontic products, such as headgear, bonding products, instruments, and related items.

The company has single facility in Indiana for production, distribution, and its headquarters. It enjoys an exceptional reputation for the quality, value and effectiveness of its products, and serves an international customer base of orthodontists, distributors and original equipment manufacturers.

"G&H is an exceptional company and provides a wonderful foundation for growth," said Riverside Partner Steve Dyke. "The existing management team has done a great job growing the company and we are pleased that all members of the team are remaining with the company and partnering with Riverside to help take G&H to the next level."

G&H will be a portfolio company in Riverside Capital Appreciation Fund V.

Working with Dyke on the deal for Riverside were George Benson, Operating Partner, Chris Jones, Principal; Rob Langley, Associate; and Dave Wynne, Analyst.

Joseph Ibrahim, Principal of Healthcare Origination, sourced the investment opportunity for Riverside. The acquisition was Riverside's eighth announced healthcare transaction of 2010. Healthcare is one of several industry specializations for the firm.

This is the 242<sup>nd</sup> acquisition for Riverside and the 19<sup>th</sup> overall for 2010.

**The Riverside Company** ([www.riversidecompany.com](http://www.riversidecompany.com) or [www.riversideeurope.com](http://www.riversideeurope.com))

The Riverside Company is a global private equity firm focused on acquiring growing enterprises valued at up to \$200 million (€200 million in Europe). The firm partners with

## *Riverside Acquires G&H Wire*

strong management teams and enhances its investments through acquisitions and organic growth. Since its founding in 1988, Riverside has invested in more than 240 transactions with a total enterprise value of more than \$5.4 billion/€4.4 billion. The firm's portfolio in North America, Europe and the Asia Pacific region includes 71 companies with roughly 14,000 employees. Riverside completes acquisitions smoothly thanks to \$3.4 billion/€2.7 billion in assets under management, more than 195 professionals in 19 offices, and longstanding relationships with partner lenders.

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